

Greetings:

It's the time of year for confirmation of your local component 2023 dues.

Enclosed you will find a District Billing Table that details your 2022 dues and provides a table for your 2023 dues. Please fill in the 2023 table with the approved total dollar amounts for each membership category. The amount listed in the 2023 table will be the amount billed on the membership invoices this fall. The MDA is requesting this information no later than Monday, Aug. 1, 2022.

To streamline the dues process you are encouraged to align with the ADA and MDA and only offer Rates A and C for graduated dues. To assist in this transition and reduce confusion, you will see that Rate A (\$0) and C (50% of Rate 1) are the only graduated dues amounts listed in the 2023 District Billing Table. If your component still wishes to offer Rates B and D, please add them to the bottom of your chart with the appropriate amounts.

Starting in September, the Quarter-Year Dues Recruitment Campaign will again promote the 15 for 12 offer. The new promotion launched in the fall of 2022 and was very successful, resulting in 42 new members with a 95% retention rate. The 2023 Rate 1A amount will likely be your 2022 Rate 1 amount unless you are making significant changes to your 2023 Rate 1 amount.

Again, please return your District Billing Table by Aug. 1, 2022.

Please contact Angie Kanazeh, Director of Membership at akanazeh@michigandental.org or Don Winn, Chief Financial Office at dwinn@michigandental.org with questions about any of the included information.

Thank you,

Don Winn

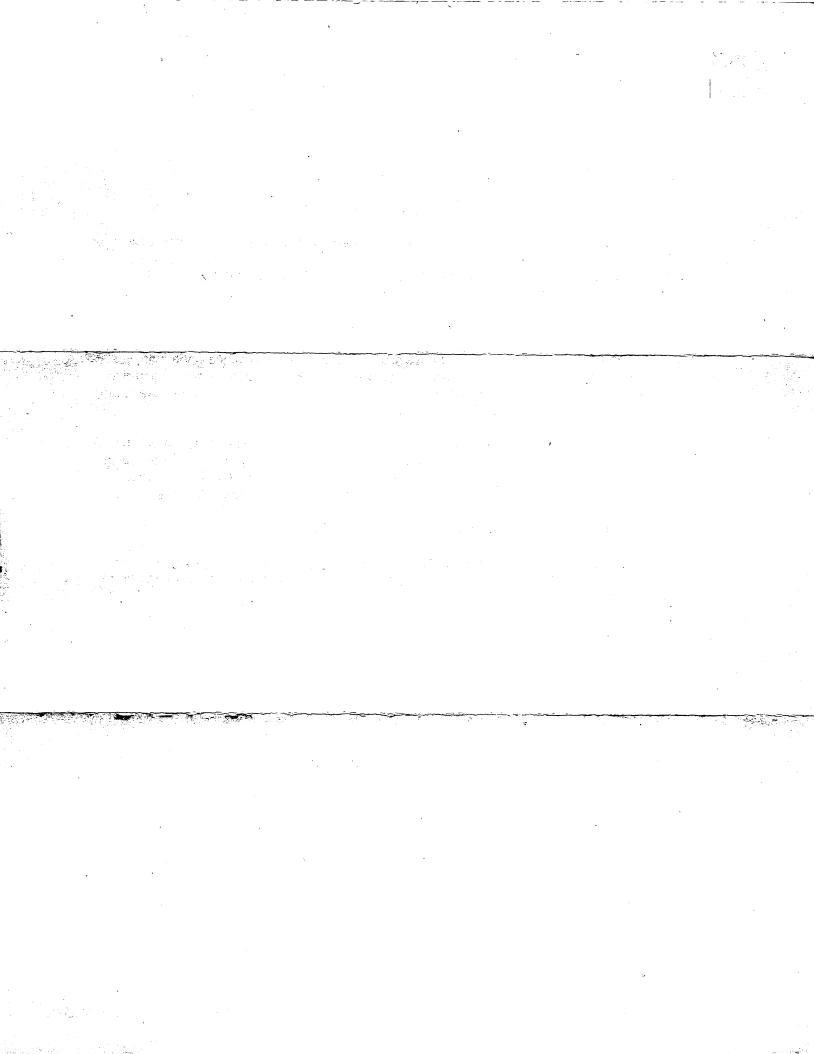
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Chief Financial Officer

Angie Kanazeh

Director of Membership

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Michigan Dental Association 2023 District Billing Table

There are two dues charts below. The one on the left details the amount your component charged for dues in 2022. The chart on the right is for 2023 dues and must be filled out entirely. The amount entered into the 2023 chart will be the amount charged to members in 2023.

The MDA is preparing dues invoices to be sent out in the fall. Your timely return of this information is appreciated so invoices go out on schedule. Please return this form by Aug. 1, 2022. If you have any questions or need additional information, please contact Angie Kanazeh Director of Membership at akanazeh@michigandental.org or 517-346-9415

Thank you!

Detroit District 2022 Dues						
Rate Code	Rate Code Description					
Α	1st year out	\$	-			
В	2nd year out	\$	58.00			
С	3rd year out	\$	115.00			
D	4th year out	\$	173.00			
1	Full Active	\$	230.00			
1A	15 for 12 Promo	\$	230.00			
7	Retired	\$	115.00			
L	Working Life	\$	115.00			
w	Retired Life	\$	35.00			

Detroit District 2023 Dues				
Rate Code	Description	Amount		
A	1st year out	\$		
С	2nd year out (50%)	\$		
1	Full Active	\$		
1A	15 for 12 Promo	\$		
7	Retired	\$		
L	Working Life	\$		
W	Retired Life	\$		

Name:	Date:	

Due to the MDA by:
August 1, 2022

Mail: Michigan Dental Association

Attention: Abigail Stewart 3657 Okemos Rd. Ste. 200 Okemos, MI 48864

Email: astewart@michigandental.org

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